## 2016 Salary and Job Satisfaction Survey

Regulatory Affairs Sector ( $\mathrm{n}=218$ )

|  |  | $\begin{aligned} & \text { All Industry } \\ & 2016 \end{aligned}$ | $\begin{aligned} & \text { All Industry } \\ & 2015 \end{aligned}$ | Pharmaceuticals - Ethical (prescription) | Medical Devices | Pharmaceuticals - OTC \& Consumer Healthcare | Complementary Medicines | FMCG, Food \& Beverage | Manufacturing | Consulting Services | Animal Health | Diagnostics, Life Sciences \& Biotechnology iotechnolog | $\begin{gathered} \text { Clinical } \\ \text { Research } \\ \text { Organisation } \end{gathered}$ |  | Laboratory Services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regulatory Affairs Assistant (Dept Support) | $n$ | 隹 | 5 | 2 | 2 |  | 1 | 1 |  |  |  |  |  | 1 |  |
|  | 1st quartile | \$60,000 | \$60,500 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$70,000 | \$67,000 | \$75,000 | \$70,000 |  | \$65,000 | \$55,000 |  |  |  |  |  | \$71,000 |  |
|  | 3rd quartile | \$80,000 | \$89,000 |  |  |  |  |  |  |  |  |  |  |  |  |
| Graduate Regulatory Affairs Associate ( $<12$ months experience) | , | 4 | 7 | 1 |  | 2 |  |  |  | 1 |  |  |  |  |  |
|  | 1st quartile | \$55,500 | \$70,500 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$61,000 | \$80,000 | \$55,000 |  | \$61,000 |  |  |  | \$65,000 |  |  |  |  |  |
|  | 3rd quartile | \$65,000 | \$110,000 |  |  |  |  |  |  |  |  |  |  |  |  |
| Regulatory Affairs, Quality Assurance Associate | n | 6 |  | 1 | 5 |  |  |  |  |  |  |  |  |  |  |
|  | 1st quartile | \$73,750 |  |  | \$67,500 |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$88,000 |  | \$92,000 | \$87,000 |  |  |  |  |  |  |  |  |  |  |
|  | 3rd quartile | \$103,250 |  |  | \$113,000 |  |  |  |  |  |  |  |  |  |  |
| Regulatory Affairs Associate | n | 61 | 63 | 28 | 7 | 7 | 5 | 4 | 2 | , | 2 | 1 |  |  | 1 |
|  | 1st quartile | \$75,000 | \$75,000 | \$77,750 | \$71,000 | \$72,000 | \$88,750 | \$60,250 |  | \$57,750 |  |  |  |  |  |
|  | Median | \$88,500 | \$84,000 | \$88,750 | \$80,000 | \$91,500 | \$95,000 | \$82,250 | \$90,000 | \$70,750 | \$82,500 | \$70,000 |  |  | \$76,000 |
|  | 3rd quartile | \$100,000 | \$95,500 | \$101,500 | \$97,500 | \$101,000 | \$109,000 | \$97,125 |  | \$78,875 |  |  |  |  |  |
| Senior Regulatory Affairs Associate | $n$ | 55 | 60 | 34 | 5 | 7 | 2 | 3 | 1 | 1 | 1 | 1 |  |  |  |
|  | 1st quartile | \$108,000 | \$104,000 | \$110,000 | \$89,750 | \$105,000 |  | \$92,500 |  |  |  |  |  |  |  |
|  | Median | \$117,000 | \$115,000 | \$120,000 | \$110,000 | \$113,000 | \$103,500 | \$95,500 | \$131,000 | \$71,000 | \$122,000 | \$111,000 |  |  |  |
|  | 3rd quartile | \$131,000 | \$134,750 | \$135,250 | \$141,000 | \$130,000 |  | \$131,000 |  |  |  |  |  |  |  |
| Regulatory Affairs Team Leader | n | 8 | 9 | 4 | 1 |  |  |  | 1 |  |  |  | 1 | 1 |  |
|  | 1st quartile | \$110,750 | \$117,000 | \$118,000 |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$124,500 | \$145,000 | \$124,500 | \$133,000 |  |  |  | \$150,000 |  |  |  | \$109,000 | \$55,000 |  |
|  | 3rd quartile | \$141,250 | \$155,000 | \$139,250 |  |  |  |  |  |  |  |  |  |  |  |
| Regulatory Affairs Project Manager | n | 7 | 16 | 5 |  | 1 | 1 |  |  |  |  |  |  |  |  |
|  | 1st quartile | \$100,000 | \$121,000 | \$100,000 |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$125,000 | \$134,000 | \$125,000 |  | \$150,000 | \$100,000 |  |  |  |  |  |  |  |  |
|  | 3rd quartile | \$135,000 | \$155,750 | \$132,500 |  |  |  |  |  |  |  |  |  |  |  |
| Regulatory Affairs Manager | $\frac{\mathrm{n}}{1 \text { nt }}$ | ${ }_{\text {4 }} 41365$ | ${ }^{47}$ | ${ }_{\$ 143}$ | \$140,000 | 1 | 588.625 |  | \$119,000 | 1 | 1 |  | 1 |  |  |
|  | $\frac{1 \text { st quartile }}{\text { Median }}$ | \$136,500 | \$120,000 | \$143,000 | \$140,000 |  | \$ $\$ 88,625$ |  | \$119,000 | \$172,000 | \$200,000 |  | \$159,000 |  |  |
|  | Mrd quartile | \$154,000 | \$145,000 | \$162,500 | \$146,000 | \$200,000 | \$102,000 |  | \$134,500 |  | \$200,000 |  | \$159,000 |  |  |
| Director / Head of Regulatory Affairs | n | 14 | 22 | 8 |  | 1 |  | 2 |  | 1 | 1 | 1 |  |  |  |
|  | 1st quartile | \$158,500 | \$168,750 | \$191,000 |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$192,000 | \$197,500 | \$210,000 |  | \$280,000 |  | \$149,500 |  | \$120,000 | \$185,000 | \$170,000 |  |  |  |
|  | 3rd quartile | \$255,000 | \$235,000 | \$265,000 |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{array}{l}\text { Regulatory Affairs, Quality Assurance } \\ \text { Manager }\end{array}$ | n | 12 | 19 | 4 | 4 | 1 | 1 | 1 | 1 |  |  |  |  |  |  |
|  | 1st quartile | \$103,500 | \$97,000 | \$164,250 | \$111,750 |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$155,000 | \$140,000 | \$172,500 | \$149,500 | \$167,000 | \$114,000 | \$60,000 | \$92,000 |  |  |  |  |  |  |
|  | $\frac{\text { 3rd quartile }}{\mathbf{n}}$ | $\frac{166,500}{3}$ | $\frac{\text { \$169,000 }}{3}$ | $\frac{180,000}{1}$ | $\frac{\$ 156,500}{1}$ |  |  |  | 1 |  |  |  |  |  |  |
| Regulatory Affairs, Quality Assurance Director | 1st quartile | \$165,000 | \$130,000 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$250,000 | \$195,000 | \$250,000 | \$250,000 |  |  |  | \$165,000 |  |  |  |  |  |  |
|  | 3rd quartile | \$250,000 | \$230,000 |  |  |  |  |  |  |  |  |  |  |  |  |

$\mathrm{n}=$ The number of observations recorded for each category
Total Remuneration = Includes base salary, superannuation, car/car allowance and any other benefits + FBT (excludes bonus and commission)
Please refer to the All Industry data whenever there are less than 3 data points for a specific industry

