

2017 SALARY SURVEY


RECRUITMENT Scientific Technical Medical

QUALITY ASSURANCE



REMARKS

N : number of observations recorded for each category.
Page 3:
Total Remuneration - includes base salary, superannuation, car/car allowance and any other benefits, but excludes bonus and commission.
Summary of Total Remuneration by Job Title: a summary of the total salary package for each job title.
Bonus by Job Title: the average reported bonus by contributor.
Median - In instances where there are less than 3 data points, only the median has been used.
Calculations

- The data has been presented 1st Quartile, Median and 3rd Quartile, using Microsoft Excel Quartile.exc formula.
- In instances where there are less than 3 data points, only the median has been shown.

Page 4:
Summary of Total Remuneration by Industry: a summary of the total salary package by individual industry sector, for each job title.

Reference Key:
$\mathrm{n}=$ The number of observations recorded for each category
Total Remuneration = Includes base salary, superannuation, car/car allowance and any other benefits + FBT (excludes bonus and commission)
Please refer to the All Industry data whenever there are less than 3 data points for a specific industry


## QUALITY ASSURANCE SECTOR ( $\mathrm{n}=170$ )

RECRUITMENT
Scientific Technical Medical
Total Remuneration (excludes Bonus)

|  |  | All Industry $2017$ | Average Bonuses 2017 | All Industry 2016 |
| :---: | :---: | :---: | :---: | :---: |
| QA Assistant | n | 11 | 4 | 6 |
|  | 1st quartile | \$55,000 |  | \$55,000 |
|  | Median | \$60,000 | \$4,225 | \$64,750 |
|  | 3rd quartile | \$65,500 |  | \$69,500 |
| QA Associate | n | 21 | 6 | 30 |
|  | 1st quartile | \$65,000 |  | \$60,375 |
|  | Median | \$77,500 | \$5,317 | \$69,750 |
|  | 3rd quartile | \$89,750 |  | \$75,125 |
| Senior QA Associate | n | 19 | 6 | 11 |
|  | 1st quartile | \$70,000 |  | \$82,500 |
|  | Median | \$80,000 | \$4,150 | \$96,000 |
|  | 3rd quartile | \$90,500 |  | \$105,000 |
| QA Team Leader / Coordinator | n | 25 | 12 | 19 |
|  | 1st quartile | \$76,000 |  | \$66,000 |
|  | Median | \$90,000 | \$9,833 | \$80,000 |
|  | 3rd quartile | \$111,500 |  | \$106,000 |
| Quality Auditor | n | 5 | 4 | 5 |
|  | 1st quartile | \$59,500 |  | \$64,000 |
|  | Median | \$75,000 | \$3,225 | \$87,500 |
|  | 3rd quartile | \$117,500 |  | \$110,000 |
| Compliance Specialist | n | 5 | 2 | 12 |
|  | 1st quartile | \$61,250 |  | \$89,000 |
|  | Median | \$73,000 | \$5,000 | \$96,000 |
|  | 3rd quartile | \$85,000 |  | \$115,750 |


|  |  | All Industry $2017$ | Average Bonuses 2017 | All Industry 2016 |
| :---: | :---: | :---: | :---: | :---: |
| Compliance Manager | n | 5 | 3 | 6 |
|  | 1st quartile | \$98,000 |  | \$90,875 |
|  | Median | \$140,000 | \$13,333 | \$113,500 |
|  | 3rd quartile | \$172,500 |  | \$135,250 |
| Quality Systems Manager | n | 11 | 7 | 10 |
|  | 1st quartile | \$70,000 |  | \$91,375 |
|  | Median | \$110,000 | \$9,143 | \$115,000 |
|  | 3rd quartile | \$140,000 |  | \$125,500 |
| QA Manager | n | 41 | 19 | 41 |
|  | 1st quartile | \$98,000 |  | \$96,250 |
|  | Median | \$118,000 | \$11,521 | \$110,000 |
|  | 3rd quartile | \$144,000 |  | \$125,500 |
| QA Director / Senior QA Manager | n | 24 | 21 | 17 |
|  | 1st quartile | \$140,500 |  | \$141,000 |
|  | Median | \$158,000 | \$20,190 | \$175,000 |
|  | 3rd quartile | \$217,500 |  | \$187,500 |
| Senior / Regional QA Director / VP QA | n | 3 | 2 | 5 |
|  | 1st quartile | \$141,000 |  | \$184,500 |
|  | Median | \$145,000 | \$29,000 | \$230,000 |
|  | 3rd quartile | \$230,000 |  | \$275,000 |

QUALITY ASSURANCE SECTOR ( $\mathrm{n}=170$ )
Total Remuneration (excludes Bonus)

|  |  | FMCG, Food Ct Beverage | Manufacturing | Pharmaceuticals Ethical (prescription) | Medical Devices | Pharmaceuticals OTC \&t Consumer Healthcare | Laboratory Services | HealthCare (Allied Health, Nursing, Medical Imaging) | Clinical Research Organisation | Diagnostics, Life Sciences \&t Biotechnology | Animal Health | Consulting Services | $\begin{gathered} \text { Research } \\ \text { Institute/NFP/ } \\ \text { Hospital/ Academia } \end{gathered}$ | Complementary Medidines | Other |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| QA Assistant | n | 4 |  |  | 1 |  | 4 |  |  |  | 1 |  |  |  | 1 |
|  | 1st quartile | \$55,000 |  |  |  |  | \$55,000 |  |  |  |  |  |  |  |  |
|  | Median | \$57,500 |  |  | \$75,000 |  | \$60,000 |  |  |  | \$66,500 |  |  |  | \$55,000 |
|  | 3rd quartile | \$63,375 |  |  |  |  | \$65,375 |  |  |  |  |  |  |  |  |
| QA Associate | n | 3 | 2 | 3 | 3 | 2 |  | 2 |  | 1 | 2 |  | 2 |  | 1 |
|  | 1 st quartile | \$60,000 |  | \$85,000 | \$55,000 |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$70,000 | \$79,500 | \$91,500 | \$77,500 | \$66,000 |  | \$74,000 |  | \$80,000 | \$89,750 |  | \$64,750 |  | \$70,000 |
|  | 3rdquartile | \$87,500 |  | \$110,000 | \$95,000 |  |  |  |  |  |  |  |  |  |  |
| Senior QA Associate | n | 2 | 2 | 1 | 6 | 3 |  |  | 3 | 1 |  | 1 |  |  |  |
|  | 1st quartile |  |  |  | \$69,750 | \$55,000 |  |  | \$56,000 |  |  |  |  |  |  |
|  | Median | \$80,250 | \$80,000 | \$103,000 | \$85,250 | \$90,000 |  |  | \$70,000 | \$73,000 |  | \$68,000 |  |  |  |
|  | 3rd quartile |  |  |  | \$94,125 | \$91,000 |  |  | \$80,000 |  |  |  |  |  |  |
| QA Team Leader / Coordinator | n | 10 | 4 | 2 | 2 | 3 | 1 | 1 |  | 1 |  |  |  |  | 1 |
|  | 1 st quartile | \$70,000 | \$62,250 |  |  | \$77,000 |  |  |  |  |  |  |  |  |  |
|  | Median | \$77,750 | \$90,500 | \$155,000 | \$87,000 | \$96,500 | \$115,000 | \$90,000 |  | \$76,500 |  |  |  |  | \$150,000 |
|  | 3rdquartile | \$92,750 | \$138,250 |  |  | \$113,000 |  |  |  |  |  |  |  |  |  |
| Quality Auditor | n | 1 | 1 |  |  |  |  |  |  |  |  |  |  |  | 3 |
|  | 1 st quartile |  |  |  |  |  |  |  |  |  |  |  |  |  | \$64,000 |
|  | Median | \$85,000 | \$55,000 |  |  |  |  |  |  |  |  |  |  |  | \$75,000 |
|  | 3rd quartile |  |  |  |  |  |  |  |  |  |  |  |  |  | \$150,000 |
| Compliance Specialist | n | 1 | 1 |  |  | 1 |  |  |  |  |  | 1 |  |  | 1 |
|  | 1 st quartile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$55,000 | \$85,000 |  |  | \$85,000 |  |  |  |  |  | \$73,000 |  |  | \$67,500 |
|  | 3rd quartile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Compliance Manager | n | 1 |  | 2 |  |  |  |  |  |  |  |  |  |  | 2 |
|  | 1st quartile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$165,000 |  | \$160,000 |  |  |  |  |  |  |  |  |  |  | \$98,000 |
|  | 3rd quartile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Quality Systems Manager | n | 3 | 2 | 2 |  | 1 |  | 1 |  | 1 |  |  |  |  | 1 |
|  | 1 st quartile | \$65,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$70,000 | \$112,250 | \$97,750 |  | \$180,000 |  | \$95,000 |  | \$130,000 |  |  |  |  | \$149,000 |
|  | 3rd quartile | \$110,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| QA Manager | n | 12 | 9 | 4 | 2 | 3 | 3 | 1 | 1 | 1 | 2 | 1 |  | 1 | 1 |
|  | 1st quartile | \$98,500 | \$78,500 | \$120,250 |  | \$120,000 | \$90,000 |  |  |  |  |  |  |  |  |
|  | Median | \$115,000 | \$113,000 | \$150,500 | \$127,000 | \$143,000 | \$90,500 | \$157,000 | \$108,000 | \$155,000 | \$119,000 | \$65,000 |  | \$118,000 | \$80,000 |
|  | 3rd quartile | \$144,250 | \$125,000 | \$173,250 |  | \$160,000 | \$106,000 |  |  |  |  |  |  |  |  |
| QA Director / Senior QA Manager | 1 | 3 | 3 | 8 | 2 |  |  | 2 | 2 | 1 | 1 |  |  | 1 | 1 |
|  | 1 st quartile | \$135,000 | \$150,000 | \$136,250 |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$161,000 | \$151,000 | \$177,500 | \$146,000 |  |  | \$140,000 | \$162,750 | \$169,000 | \$145,000 |  |  | \$190,000 | \$210,000 |
|  | 3rd quartile | \$300,000 | \$230,000 | \$242,500 |  |  |  |  |  |  |  |  |  |  |  |
| Senior / Regional QA Director / VP QA | n | 2 |  | 1 |  |  |  |  |  |  |  |  |  |  |  |
|  | 1 1st quartile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$143,000 |  | \$230,000 |  |  |  |  |  |  |  |  |  |  |  |
|  | 3rd quartile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

