

RECRUITMENT
2017 SALARY SURVEY
Scientific Technical Medical
NURSING


REMARKS

N : number of observations recorded for each category.
Page 3:
Total Remuneration - includes base salary, superannuation, car/car allowance and any other benefits, but excludes bonus and commission.
Summary of Total Remuneration by Job Title: a summary of the total salary package for each job title.
Bonus by Job Title: the average reported bonus by contributor.
Median - In instances where there are less than 3 data points, only the median has been used.
Calculations

- The data has been presented 1st Quartile, Median and 3rd Quartile, using Microsoft Excel Quartile.exc formula.
- In instances where there are less than 3 data points, only the median has been shown.

Page 4:
Summary of Total Remuneration by Industry: a summary of the total salary package by individual industry sector, for each job title.

Reference Key:
$\mathrm{n}=$ The number of observations recorded for each category
Total Remuneration = Includes base salary, superannuation, car/car allowance and any other benefits + FBT (excludes bonus and commission)
Please refer to the All Industry data whenever there are less than 3 data points for a specific industry


## NURSING SECTOR ( $\mathrm{n}=26$ )

Total Remuneration (excludes Bonus)

|  |  | All Industry $2017$ | Average Bonuses 2017 | All Industry 2016 |
| :---: | :---: | :---: | :---: | :---: |
| Registered Nurse | n | 4 |  | 10 |
|  | 1st quartile | \$78,500 |  | \$59,750 |
|  | Median | \$86,750 |  | \$70,250 |
|  | 3rd quartile | \$113,375 |  | \$89,625 |
| Clinical Care Coordinator / Nurse Unit Manager | n | 3 |  | 3 |
|  | 1st quartile | \$58,500 |  | \$55,500 |
|  | Median | \$80,500 |  | \$78,500 |
|  | 3rd quartile | \$105,000 |  | \$95,000 |
| Clinical Nurse Educator | n | 2 |  | 6 |
|  | 1st quartile |  |  | \$66,125 |
|  | Median | \$73,500 |  | \$82,750 |
|  | 3rd quartile |  |  | \$105,000 |
| Clinical Manager | n | 2 |  | 5 |
|  | 1st quartile |  |  | \$62,500 |
|  | Median | \$102,250 |  | \$75,000 |
|  | 3rd quartile |  |  | \$97,500 |


|  |  | All Industry $2017$ | Average Bonuses 2017 | $\begin{gathered} \text { All Industry } \\ 2016 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Learning © Education Manager | n | 2 |  | 4 |
|  | 1st quartile |  |  | \$62,500 |
|  | Median | \$85,500 |  | \$90,250 |
|  | 3rd quartile |  |  | \$117,625 |
| Regional Quality Manager | n | 2 |  |  |
|  | 1st quartile |  |  |  |
|  | Median | \$125,500 |  |  |
|  | 3rd quartile |  |  |  |
| Director of Nursing | n | 8 | 3 | 15 |
|  | 1st quartile | \$112,500 |  | \$108,000 |
|  | Median | \$124,000 | \$9,667 | \$120,000 |
|  | 3rd quartile | \$136,250 |  | \$132,000 |
| Executive Director of Nursing | n | 3 |  | 5 |
|  | 1st quartile | \$135,000 |  | \$101,750 |
|  | Median | \$160,000 |  | \$115,000 |
|  | 3rd quartile | \$165,000 |  | \$143,500 |

NURSING SECTOR ( $\mathrm{n}=26$ )

Total Remuneration (excludes Bonus)

|  |  | HealthCare | Pharmaceuticals - OTC ct Consumer Healthcare | Other |
| :---: | :---: | :---: | :---: | :---: |
| Registered Nurse | n | 3 |  | 1 |
|  | 1st quartile | \$80,000 |  |  |
|  | Median | \$93,500 |  | \$78,000 |
|  | 3rd quartile | \$120,000 |  |  |
| Clinical Care Coordinator / Nurse Unit Manager | n | 2 | 1 |  |
|  | 1st quartile |  |  |  |
|  | Median | \$69,500 | \$105,000 |  |
|  | 3rd quartile |  |  |  |
| Clinical Nurse Educator | n | 2 |  |  |
|  | 1st quartile |  |  |  |
|  | Median | \$73,500 |  |  |
|  | 3rd quartile |  |  |  |
| Clinical Manager | n | 2 |  |  |
|  | 1st quartile |  |  |  |
|  | Median | \$102,250 |  |  |
|  | 3rd quartile |  |  |  |


|  |  | HealthCare | Pharmaceuticals - OTC <br> ct Consumer Healthcare | Other |
| :---: | :---: | :---: | :---: | :---: |
| Learning Ct Education Manager | n | 1 |  |  |
|  | 1st quartile |  |  |  |
|  | Median | \$110,000 |  |  |
|  | 3rd quartile |  |  |  |
| Regional Quality Manager | n | 1 |  |  |
|  | 1st quartile |  |  |  |
|  | Median | \$95,000 |  |  |
|  | 3rd quartile |  |  |  |
| Director of Nursing | n | 8 |  |  |
|  | 1st quartile | \$112,500 |  |  |
|  | Median | \$124,000 |  |  |
|  | 3rd quartile | \$136,250 |  |  |
| Executive Director of Nursing | n | 3 |  |  |
|  | 1st quartile | \$135,000 |  |  |
|  | Median | \$160,000 |  |  |
|  | 3rd quartile | \$165,000 |  |  |

