

2017 SALARY SURVEY


RECRUITMENT Scientific Technical Medical

LABORATORY



REMARKS

N : number of observations recorded for each category.
Page 3:
Total Remuneration - includes base salary, superannuation, car/car allowance and any other benefits, but excludes bonus and commission.
Summary of Total Remuneration by Job Title: a summary of the total salary package for each job title.
Bonus by Job Title: the average reported bonus by contributor.
Median - In instances where there are less than 3 data points, only the median has been used.
Calculations

- The data has been presented 1st Quartile, Median and 3rd Quartile, using Microsoft Excel Quartile.exc formula.
- In instances where there are less than 3 data points, only the median has been shown.

Page 4-5:
Summary of Total Remuneration by Industry: a summary of the total salary package by individual industry sector, for each job title.

Reference Key:
$\mathrm{n}=$ The number of observations recorded for each category
Total Remuneration = Includes base salary, superannuation, car/car allowance and any other benefits + FBT (excludes bonus and commission)
Please refer to the All Industry data whenever there are less than 3 data points for a specific industry


## LABORATORY SECTOR ( $\mathrm{n}=125$ )

Total Remuneration (excludes Bonus)

|  |  | All Industry $2017$ | Average Bonuses 2017 | All Industry $2016$ |
| :---: | :---: | :---: | :---: | :---: |
| Laboratory Assistant | n | 6 |  | 23 |
|  | 1st quartile | \$55,000 |  | \$55,000 |
|  | Median | \$58,500 |  | \$57,000 |
|  | 3rd quartile | \$67,750 |  | \$73,000 |
| Laboratory Technician | n | 6 |  |  |
|  | 1st quartile | \$55,000 |  |  |
|  | Median | \$58,250 |  |  |
|  | 3rd quartile | \$92,875 |  |  |
| OC Chemist | n | 8 | 5 |  |
|  | 1st quartile | \$55,000 |  |  |
|  | Median | \$56,000 | \$6,360 |  |
|  | 3rd quartile | \$79,750 |  |  |
| Chemist | n | 8 | 2 | 22 |
|  | 1st quartile | \$62,750 |  | \$55,000 |
|  | Median | \$83,500 | \$3,500 | \$66,000 |
|  | 3rd quartile | \$97,375 |  | \$70,000 |
| Senior Chemist | n | 8 |  | 7 |
|  | 1st quartile | \$78,500 |  | \$82,500 |
|  | Median | \$83,500 |  | \$92,000 |
|  | 3rd quartile | \$102,500 |  | \$96,000 |
| Microbiologist | n | 7 | 2 | 7 |
|  | 1st quartile | \$60,000 |  | \$58,000 |
|  | Median | \$67,500 | \$1,450 | \$67,500 |
|  | 3rd quartile | \$70,000 |  | \$72,500 |
| Senior Microbiologist | n | 4 |  | 7 |
|  | 1st quartile | \$59,250 |  | \$58,000 |
|  | Median | \$68,000 |  | \$67,500 |
|  | 3rd quartile | \$84,625 |  | \$72,500 |


|  |  | All Industry $2017$ | Average Bonuses 2017 | All Industry $2016$ |
| :---: | :---: | :---: | :---: | :---: |
| Food Technologist | n | 6 | 5 | 4 |
|  | 1st quartile | \$60,625 |  | \$66,750 |
|  | Median | \$67,500 | \$2,780 | \$76,000 |
|  | 3rd quartile | \$78,250 |  | \$80,000 |
| Senior Food Technologist | n | 10 | 5 | 6 |
|  | 1st quartile | \$90,000 |  | \$92,375 |
|  | Median | \$100,500 | \$4,600 | \$93,250 |
|  | 3rd quartile | \$106,750 |  | \$154,250 |
| Laboratory Team Leader/Supervisor | n | 9 | 2 | 13 |
|  | 1st quartile | \$80,500 |  | \$65,000 |
|  | Median | \$112,000 | \$3,000 | \$90,000 |
|  | 3rd quartile | \$137,000 |  | \$105,000 |
| Laboratory Manager | n | 7 | 3 | 13 |
|  | 1st quartile | \$73,000 |  | \$85,750 |
|  | Median | \$84,000 | \$7,000 | \$98,000 |
|  | 3rd quartile | \$94,500 |  | \$118,000 |
| RCtD / Product Development Scientist | n | 17 | 5 | 27 |
|  | 1st quartile | \$67,500 |  | \$69,000 |
|  | Median | \$105,000 | \$6,980 | \$86,500 |
|  | 3rd quartile | \$117,000 |  | \$100,000 |
| RCD / Product Development Manager | n | 25 | 13 | 10 |
|  | 1st quartile | \$107,500 |  | \$69,000 |
|  | Median | \$140,000 | \$12,300 | \$133,500 |
|  | 3rd quartile | \$162,000 |  | \$100,000 |
| RED / Product Development Director / GM | n | 4 | 3 | 7 |
|  | 1st quartile | \$141,500 |  | \$112,375 |
|  | Median | \$208,500 | \$43,333 | \$185,000 |
|  | 3rd quartile | \$265,000 |  | \$190,500 |

LABORATORY SECTOR ( $\mathrm{n}=125$ )
Total Remuneration (excludes Bonus)

|  |  | FMCG, Food $\mathcal{C t}$ Beverage | Laboratory Services | Manufacturing | Research Institute/NFP/ Hospital/ Academia | Pharmaceuticals OTC \&t Consumer Healthcare | Diagnostics, Life Sciences ©t Biotechnology | Complementary Medicines | Pharmaceuticals Ethical (prescription) | Animal Health | Medical Devices | HealthCare (Allied Health, Nursing, Medical Imaging) | Other |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Laboratory Assistant | n | 1 |  |  | 2 |  | 1 |  |  |  |  |  | 2 |
|  | 1st quartile |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$55,000 |  |  | \$66,000 |  | \$55,000 |  |  |  |  |  | \$61,000 |
|  | 3rd quartile |  |  |  |  |  |  |  |  |  |  |  |  |
| Laboratory Technician | n | 1 | 1 | 1 | 2 |  |  |  |  |  |  | 1 |  |
|  | 1st quartile |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$55,000 | \$56,500 | \$60,000 | \$97,250 |  |  |  |  |  |  | \$55,000 |  |
|  | 3rd quartile |  |  |  |  |  |  |  |  |  |  |  |  |
| OC Chemist | n | 1 | 3 |  |  | 2 |  |  | 1 | 1 |  |  |  |
|  | 1st quartile |  | \$55,000 |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$55,000 | \$55,000 |  |  | \$55,000 |  |  | \$85,000 | \$73,000 |  |  |  |
|  | 3rd quartile |  | \$57,000 |  |  |  |  |  |  |  |  |  |  |
| Chemist | n |  | 1 | 2 | 1 |  | 1 |  | 1 |  |  |  | 2 |
|  | 1st quartile |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median |  | \$87,000 | \$77,000 | \$92,500 |  | \$80,000 |  | \$57,000 |  |  |  | \$92,000 |
|  | 3rd quartile |  |  |  |  |  |  |  |  |  |  |  |  |
| Senior Chemist | n | 2 | 2 | 2 |  |  |  | 1 |  |  |  |  | 1 |
|  | 1st quartile |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$119,000 | \$82,500 | \$80,000 |  |  |  | \$78,000 |  |  |  |  | \$82,000 |
|  | 3rd quartile |  |  |  |  |  |  |  |  |  |  |  |  |
| Microbiologist | $n$ |  | 3 | 2 |  |  |  |  | 2 |  |  |  |  |
|  | 1st quartile |  | \$55,000 |  |  |  |  |  |  |  |  |  |  |
|  | Median |  | \$60,000 | \$69,750 |  |  |  |  | \$69,250 |  |  |  |  |
|  | 3rd quartile |  | \$64,000 |  |  |  |  |  |  |  |  |  |  |
| Senior Microbiologist | n |  | 4 |  |  |  |  |  |  |  |  |  |  |
|  | 1st quartile |  | \$59,250 |  |  |  |  |  |  |  |  |  |  |
|  | Median |  | \$68,000 |  |  |  |  |  |  |  |  |  |  |
|  | 3rd quartile |  | \$84,625 |  |  |  |  |  |  |  |  |  |  |

## LABORATORY SECTOR - CONTINUED ( $\mathrm{n}=125$ )

Total Remuneration (excludes Bonus)

|  |  | FMCG, Food Ct Beverage | Laboratory Services | Manufacturing |  | Pharmaceuticals OTC Ct Consumer Healthcare | Diagnostics, Life Sciences \&t Biotechnology | Complementary Medicines | Pharmaceuticals Ethical (prescription) | Animal Health | Medical Devices | HealthCare (Allied Health, Nursing, Medical Imaging) | Other |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Food Technologist | n | 6 |  |  |  |  |  |  |  |  |  |  |  |
|  | 1st quartile | \$60,625 |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$67,500 |  |  |  |  |  |  |  |  |  |  |  |
|  | 3rd quartile | \$78,250 |  |  |  |  |  |  |  |  |  |  |  |
| Senior Food Technologist | n | 6 |  | 1 |  |  |  | 1 |  |  |  |  | 2 |
|  | 1st quartile | \$81,250 |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$96,000 |  | \$112,000 |  |  |  | \$90,000 |  |  |  |  | \$130,000 |
|  | 3rd quartile | \$101,000 |  |  |  |  |  |  |  |  |  |  |  |
| Laboratory Team Leader/Supervisor | n |  | 1 | 1 | 3 | 2 | 1 |  |  | 1 |  |  |  |
|  | 1st quartile |  |  |  | \$132,000 |  |  |  |  |  |  |  |  |
|  | Median |  | \$125,000 | \$76,000 | \$142,000 | \$94,000 | \$85,000 |  |  | \$85,000 |  |  |  |
|  | 3rd quartile |  |  |  | \$200,000 |  |  |  |  |  |  |  |  |
| Laboratory Manager | n |  | 3 | 1 | 1 |  |  | 1 |  |  |  |  | 1 |
|  | 1st quartile |  | \$57,000 |  |  |  |  |  |  |  |  |  |  |
|  | Median |  | \$73,000 | \$94,500 | \$75,000 |  |  | \$99,000 |  |  |  |  | \$92,000 |
|  | 3rd quartile |  | \$84,000 |  |  |  |  |  |  |  |  |  |  |
| RCD / Product Development Scientist | $n$ | 2 |  | 1 | 5 | 2 | 3 | 1 |  | 2 | 1 |  |  |
|  | 1st quartile |  |  |  | \$71,500 |  | \$55,000 |  |  |  |  |  |  |
|  | Median | \$119,500 |  | \$120,000 | \$99,500 | \$67,500 | \$105,000 | \$119,000 |  | \$70,750 | \$108,000 |  |  |
|  | 3rd quartile |  |  |  | \$115,000 |  | \$115,000 |  |  |  |  |  |  |
| RED / Product Development Manager | n | 6 | 1 | 7 | 1 | 1 |  | 2 | 1 | 1 | 3 |  | 2 |
|  | 1st quartile | \$133,000 |  | \$105,000 |  |  |  |  |  |  |  |  |  |
|  | Median | \$169,000 | \$80,000 | \$135,000 | \$150,000 | \$140,000 |  | \$115,250 | \$165,000 | \$110,000 | \$109,000 |  | \$129,000 |
|  | 3rd quartile | \$191,750 |  | \$168,000 |  |  |  |  |  |  |  |  |  |
| RED / Product Development Director / GM | n | 2 |  | 1 |  |  | 1 |  |  |  |  |  |  |
|  | 1st quartile |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$260,000 |  | \$167,000 |  |  | \$133,000 |  |  |  |  |  |  |
|  | 3rd quartile |  |  |  |  |  |  |  |  |  |  |  |  |

