

2017 SALARY SURVEY
HEALTH ECONOMICS / MARKET ACCESS / HEALTH INFOMATICS



REMARKS

N : number of observations recorded for each category.
Page 3:
Total Remuneration - includes base salary, superannuation, car/car allowance and any other benefits, but excludes bonus and commission.
Summary of Total Remuneration by Job Title: a summary of the total salary package for each job title.
Bonus by Job Title: the average reported bonus by contributor.
Median - In instances where there are less than 3 data points, only the median has been used.
Calculations

- The data has been presented 1st Quartile, Median and 3rd Quartile, using Microsoft Excel Quartile.exc formula.
- In instances where there are less than 3 data points, only the median has been shown.

Page 4:
Summary of Total Remuneration by Industry: a summary of the total salary package by individual industry sector, for each job title.

Reference Key:
$\mathrm{n}=$ The number of observations recorded for each category
Total Remuneration = Includes base salary, superannuation, car/car allowance and any other benefits + FBT (excludes bonus and commission)
Please refer to the All Industry data whenever there are less than 3 data points for a specific industry


## HEALTH ECONOMICS / MARKET ACCESS / HEALTH INFOMATICS SECTOR ( $\mathrm{n}=44$ )

Total Remuneration (excludes Bonus)

|  |  | All Industry $2017$ | Average Bonuses 2017 | All Industry 2016 |
| :---: | :---: | :---: | :---: | :---: |
| Biostatistician | n | 3 |  |  |
|  | 1st quartile |  |  |  |
|  | Median | \$96,000 |  |  |
|  | 3rd quartile |  |  |  |
| Health Economics / Market Access Associate | n | 3 |  | 7 |
|  | 1st quartile | \$57,000 |  | \$85,000 |
|  | Median | \$83,500 |  | \$125,000 |
|  | 3rd quartile | \$111,000 |  | \$137,000 |
| Health Economics Analyst | n | 4 |  | 7 |
|  | 1st quartile | \$83,875 |  | \$85,000 |
|  | Median | \$98,000 |  | \$91,500 |
|  | 3rd quartile | \$106,500 |  | \$137,000 |
| Senior Health Economics / <br> Market Access Associate | n | 6 |  | 8 |
|  | 1st quartile | \$96,000 |  | \$121,500 |
|  | Median | \$120,000 |  | \$145,500 |
|  | 3rd quartile | \$161,000 |  | \$181,750 |


|  |  | All Industry $2017$ | Average Bonuses 2017 | All Industry $2016$ |
| :---: | :---: | :---: | :---: | :---: |
| Analyst | n | 5 |  |  |
|  | 1st quartile | \$67,500 |  |  |
|  | Median | \$90,000 |  |  |
|  | 3rd quartile | \$96,500 |  |  |
| Manager Analytics | n | 2 |  |  |
|  | 1st quartile |  |  |  |
|  | Median | \$122,500 |  |  |
|  | 3rd quartile |  |  |  |
| Health Economics / Market Access Manager | n | 15 |  | 15 |
|  | 1st quartile | \$150,000 |  | \$149,000 |
|  | Median | \$198,000 |  | \$182,000 |
|  | 3rd quartile | \$220,000 |  | \$220,000 |
| Director of Health Economics / Market Access / Reimbursement / Pricing \&t Reimbursement | n | 6 |  | 8 |
|  | 1st quartile | \$256,000 |  | \$212,500 |
|  | Median | \$315,000 |  | \$245,000 |
|  | 3 rd quartile | \$350,000 |  | \$347,500 |

## HEALTH ECONOMICS / MARKET ACCESS / HEALTH INFOMATICS SECTOR ( $\mathrm{n}=44$ )

Total Remuneration (excludes Bonus)

|  |  | Pharmaceuticals Ethical (prescription) | Medical Devices | Consulting Services | Research Institute/NFP/ Hospital/ Academia | Healthtech (Health Analytics, Data Informatics) | HealthCare | Manufacturing | Other |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Biostatistician | n |  |  | 1 | 2 |  |  |  |  |
|  | 1st quartile |  |  |  |  |  |  |  |  |
|  | Median |  |  | \$70,000 | \$101,500 |  |  |  |  |
|  | 3rd quartile |  |  |  |  |  |  |  |  |
| Health Economics / Market Access Associate | n | 1 | 1 |  |  | 1 |  |  |  |
|  | 1st quartile |  |  |  |  |  |  |  |  |
|  | Median | \$111,000 | \$83,500 |  |  | \$57,000 |  |  |  |
|  | 3rd quartile |  |  |  |  |  |  |  |  |
| Health Economics Analyst | n |  |  | 1 | 2 |  |  |  | 1 |
|  | 1st quartile |  |  |  |  |  |  |  |  |
|  | Median |  |  | \$91,000 | \$93,250 |  |  |  | \$107,000 |
|  | 3rd quartile |  |  |  |  |  |  |  |  |
| Senior Health Economics / Market Access Associate | n | 4 | 1 | 1 |  |  |  |  |  |
|  | 1st quartile | \$103,500 |  |  |  |  |  |  |  |
|  | Median | \$136,500 | \$90,000 | \$120,000 |  |  |  |  |  |
|  | 3rd quartile | \$177,000 |  |  |  |  |  |  |  |
| Analyst | n | 1 |  |  |  | 3 | 1 |  |  |
|  | 1st quartile |  |  |  |  | \$70,000 |  |  |  |
|  | Median | \$65,000 |  |  |  | \$90,000 | \$94,000 |  |  |
|  | 3rd quartile |  |  |  |  | \$99,000 |  |  |  |
| Manager Analytics | n | 1 |  |  | 1 |  |  |  |  |
|  | 1st quartile |  |  |  |  |  |  |  |  |
|  | Median | \$120,000 |  |  | \$125,000 |  |  |  |  |
|  | 3rd quartile |  |  |  |  |  |  |  |  |
| Health Economics / Market Access Manager | n | 8 | 3 | 3 |  |  |  | 1 |  |
|  | 1st quartile | \$192,500 | \$129,000 | \$130,000 |  |  |  |  |  |
|  | Median | \$215,000 | \$150,000 | \$150,000 |  |  |  | \$198,000 |  |
|  | 3rd quartile | \$235,000 | \$280,000 | \$158,000 |  |  |  |  |  |
| Director of Health Economics <br> / Market Access / <br> Reimbursement / Pricing \&t Reimbursement | n | 5 | 1 |  |  |  |  |  |  |
|  | 1st quartile | \$232,000 |  |  |  |  |  |  |  |
|  | Median | \$330,000 | \$300,000 |  |  |  |  |  |  |
|  | 3rd quartile | \$350,000 |  |  |  |  |  |  |  |

