

REMARKS



N: number of observations recorded for each category.

Page 3:

Total Remuneration - includes base salary, superannuation, car/car allowance and any other benefits, but excludes bonus and commission.

Summary of Total Remuneration by Job Title: a summary of the total salary package for each job title.

Bonus by Job Title: the average reported bonus by contributor.

Median – In instances where there are less than 3 data points, only the median has been used.

Calculations

- The data has been presented 1st Quartile, Median and 3rd Quartile, using Microsoft Excel Quartile.exc formula.
- In instances where there are less than 3 data points, only the median has been shown.

Page 4:

Summary of Total Remuneration by Industry: a summary of the total salary package by individual industry sector, for each job title.

Reference Key:

n = The number of observations recorded for each category

Total Remuneration = Includes base salary, superannuation, car/car allowance and any other benefits + FBT (excludes bonus and commission)

Please refer to the All Industry data whenever there are less than 3 data points for a specific industry

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HEALTH ECONOMICS / MARKET ACCESS / HEALTH INFOMATICS SECTOR (n = 44)



Total Remuneration (excludes Bonus)

		All Industry 2017	Average Bonuses 2017	All Industry 2016
Biostatistician	n	3		
	1st quartile			
	Median	\$96,000		
	3rd quartile			
Health Economics / Market Access Associate	n	3		7
	1st quartile	\$57,000		\$85,000
	Median	\$83,500		\$125,000
	Median 3rd quartile	\$111,000		\$137,000
	n	4		7
Hoolth Foomomies Analyst	1st quartile	\$83,875		\$85,000
Health Economics Analyst	Median	\$98,000		\$91,500
	3rd quartile	\$106,500		\$137,000
	n	6		8
Senior Health Economics /	1st quartile	\$96,000		\$121,500
Market Access Associate	Median	\$120,000		\$145,500
	3rd quartile	\$161,000		\$181,750

		All Industry 2017	Average Bonuses 2017	All Industry 2016
	n	5		
Analyst	1st quartile	\$67,500		
Analyst	Median	\$90,000		
	3rd quartile	\$96,500		
	n	2		
Manager Analytics	1st quartile			
	Median	\$122,500		
	3rd quartile			
	n	15		15
Health Economics / Market	1st quartile	\$150,000		\$149,000
Access Manager	Median	\$198,000		\$182,000
	3rd quartile	\$220,000		\$220,000
Director of Health Economics /	n	6		8
Market Access /	1st quartile	\$256,000		\$212,500
Reimbursement / Pricing &	Median	\$315,000		\$245,000
Reimbursement	3rd quartile	\$350,000		\$347,500

HEALTH ECONOMICS / MARKET ACCESS / HEALTH INFOMATICS SECTOR (n = 44)



Total Remuneration (excludes Bonus)

		Pharmaceuticals – Ethical (prescription)	Medical Devices	Consulting Services	Research Institute/NFP/ Hospital/ Academia	Healthtech (Health Analytics, Data Informatics)	HealthCare	Manufacturing	Other
Biostatistician	n			1	2				
	1st quartile								
	Median			\$70,000	\$101,500				
	3rd quartile								
	n	1	1			1			
Health Economics / Market	1st quartile								
Access Associate	Median	\$111,000	\$83,500			\$57,000			
	3rd quartile								
	n			1	2				1
Health Farmanias Analyst	1st quartile								
Health Economics Analyst	Median			\$91,000	\$93,250				\$107,000
	3rd quartile								
	n	4	1	1					
Senior Health Economics /	1st quartile	\$103,500							
Market Access Associate	Median	\$136,500	\$90,000	\$120,000					
	3rd quartile	\$177,000							
Analyst	n	1				3	1		
	1st quartile					\$70,000			
	Median	\$65,000				\$90,000	\$94,000		
	3rd quartile					\$99,000			
Manager Analytics	n	1			1				
	1st quartile								
	Median	\$120,000			\$125,000				
	3rd quartile								
Health Economics / Market Access Manager	n	8	3	3				1	
	1st quartile	\$192,500	\$129,000	\$130,000					
	Median	\$215,000	\$150,000	\$150,000				\$198,000	
	3rd quartile	\$235,000	\$280,000	\$158,000					
Director of Health Economics / Market Access / Reimbursement / Pricing &	n	5	1						
	1st quartile	\$232,000							
	Median	\$330,000	\$300,000						
Reimbursement	3rd quartile	\$350,000							