

2016 Salary and Job Satisfaction Survey



Medical Affairs Sector (n = 129)

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Summary of Total Remuneration by Industry

	All Industry 2016	All Industry 2015	Pharmaceuticals - Ethical (prescription)	Research Institute/NFP/Hospital/ Academia	Pharmaceuticals - OTC & Consumer Healthcare	Medical Devices	Clinical Research Organisation	Consulting Services	Manufacturing	Diagnostics, Life Sciences & Biotechnology	Complementary Medicines	FMCG, Food & Beverage
Medical Information Associate	n	6	9	4	2							
	1st quartile	\$66,875	\$68,250	\$63,125	\$84,750							
	Median	\$89,750	\$85,000	\$92,000								
	3rd quartile	\$108,000	\$93,750	\$116,000								
Senior Medical Information Associate	n	2	6	2								
	1st quartile		\$84,250									
	Median	\$108,000	\$100,000	\$108,000								
	3rd quartile		\$118,250									
Medical Information Manager	n	3	5	3								
	1st quartile	\$128,000	\$71,500	\$128,000								
	Median	\$140,000	\$137,000	\$140,000								
	3rd quartile	\$145,000	\$151,500	\$145,000								
Drug Safety Associate	n	15	20	11		3			1			
	1st quartile	\$74,000	\$65,250	\$71,000		\$74,000						
	Median	\$80,000	\$84,500	\$80,000		\$80,000			\$85,000			
	3rd quartile	\$85,000	\$97,625	\$85,000		\$82,500						
Senior Drug Safety Associate	n	8	13	7					1			
	1st quartile	\$94,250	\$92,000	\$94,000								
	Median	\$106,500	\$104,000	\$98,000					\$115,000			
	3rd quartile	\$124,250	\$121,000	\$125,000								
Drug Safety Manager	n	14	15	9	1	2	2					
	1st quartile	\$114,750	\$135,000	\$126,500								
	Median	\$134,000	\$142,000	\$140,000	\$56,500	\$130,500	\$112,500					
	3rd quartile	\$153,750	\$160,000	\$170,000								
Medical / Scientific Affairs Associate	n	12	13	10	1	1						
	1st quartile	\$72,875	\$84,500	\$86,500								
	Median	\$100,000	\$107,000	\$102,000	\$81,500	\$64,500						
	3rd quartile	\$119,750	\$131,000	\$121,250								
Senior Medical / Scientific Affairs Associate	n	5	7	2	1	2						
	1st quartile	\$107,500	\$73,500									
	Median	\$120,000	\$112,000	\$135,000	\$105,000	\$128,000						
	3rd quartile	\$148,000	\$135,000									
Medical / Scientific Affairs Manager	n	15	19	11	2			1			1	
	1st quartile	\$110,000	\$145,000	\$110,000								
	Median	\$160,000	\$164,000	\$167,000	\$124,500			\$160,000			\$120,000	
	3rd quartile	\$186,000	\$190,000	\$195,000								

- n = The number of observations recorded for each category
 - Total Remuneration = Includes base salary, superannuation, car/car allowance and any other benefits + FBT (excludes bonus and commission)
 - Please refer to the All Industry data whenever there are less than 3 data points for a specific industry

We listen. We deliver. You succeed.

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Medical Writer / Editor	n	3	5	3									
	1st quartile	\$80,000	\$65,500	\$80,000									
	Median	\$109,000	\$75,000	\$109,000									
	3rd quartile	\$143,000	\$85,500	\$143,000									
Medical Scientific Liaison / Medical Product Specialist	n	17	10	16	1								
	1st quartile	\$122,500	\$128,750	\$126,000									
	Median	\$147,000	\$150,000	\$148,500	\$120,000								
	3rd quartile	\$165,500	\$154,250	\$166,250									
Manager MSL	n	2	4	1	1								
	1st quartile	\$92,000	\$92,000	\$92,000									
	Median	\$146,000	\$143,500	\$187,000	\$105,000								
	3rd quartile	\$178,500	\$178,500	\$178,500									
Medical Services Manager	n	2	3	1					1				
	1st quartile	\$70,000	\$70,000	\$70,000									
	Median	\$172,500	\$75,000	\$189,000					\$156,000				
	3rd quartile	\$200,000	\$200,000	\$200,000									
Medical Advisor	n	6	13	4			2						
	1st quartile	\$144,500	\$182,000	\$150,750									
	Median	\$154,000	\$230,000	\$154,000			\$149,000						
	3rd quartile	\$173,750	\$250,000	\$177,500									
Senior Medical Advisor / Associate Medical Director	n	8	13	7		1							
	1st quartile	\$186,250	\$182,000	\$175,000									
	Median	\$220,000	\$230,000	\$220,000		\$250,000							
	3rd quartile	\$247,500	\$250,000	\$240,000									
Medical Director	n	3	7	1			1	1					
	1st quartile	\$101,000	\$197,000										
	Median	\$220,000	\$220,000	\$220,000			\$520,000	\$101,000					
	3rd quartile	\$520,000	\$390,000										
Departmental Support / Business Function Role (eg. Compliance, quality, audit, training, administrative or other specialist support function)	n	8	14	3	2	1					1		1
	1st quartile	\$74,625	\$59,250	\$85,500									
	Median	\$86,750	\$69,750	\$89,000	\$77,250	\$88,000					\$92,500		\$59,500
	3rd quartile	\$91,625	\$102,500	\$154,000									

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