Health Economics / Market Access Sector ( $\mathrm{n}=45$ )
Summary of Total Remuneration by Industry

|  |  | All Industry 2016 | All Industry 2015 | Pharmaceuticals - <br> Ethical (prescription) | Consulting Services | Medical Devices | Research Institute/NFP / Hospital/ Academia | Pharmaceuticals OTC \& Consumer Healthcare | Aged Care |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Health Economics / Market Access Associate | $n$ | 7 | 5 | 4 | 2 |  | 1 |  |  |
|  | 1st quartile | \$85,000 | \$76,250 | \$106,250 |  |  |  |  |  |
|  | Median | \$125,000 | \$99,500 | \$125,000 | \$120,000 |  | \$72,500 |  |  |
|  | 3rd quartile | \$137,000 | \$113,000 | \$134,000 |  |  |  |  |  |
| Health Economics Analyst | n | 7 | 7 | 2 | 1 | 1 | 1 | 1 | 1 |
|  | 1st quartile | \$85,000 | \$88,000 |  |  |  |  |  |  |
|  | Median | \$91,500 | \$95,000 | \$151,000 | \$86,000 | \$91,500 | \$85,000 | \$55,000 | \$105,000 |
|  | 3 rd quartile | \$137,000 | \$115,000 |  |  |  |  |  |  |
| Senior Health Economics / Market Access Associate | $n$ | 8 | 10 | 4 | 3 |  |  | 1 |  |
|  | 1st quartile | \$121,500 | \$113,750 | \$168,250 | \$120,000 |  |  |  |  |
|  | Median | \$145,500 | \$142,500 | \$180,500 | \$126,000 |  |  | \$80,500 |  |
|  | 3rd quartile | \$181,750 | \$182,500 | \$195,750 | \$126,000 |  |  |  |  |
| Health Economics / Market Access Manager | n | 15 | 17 | 7 | 5 | 3 |  |  |  |
|  | 1st quartile | \$149,000 | \$123,000 | \$162,000 | \$121,500 | \$220,000 |  |  |  |
|  | Median | \$182,000 | \$172,000 | \$191,000 | \$148,000 | \$260,000 |  |  |  |
|  | 3rd quartile | \$220,000 | \$205,000 | \$200,000 | \$164,500 | \$260,000 |  |  |  |
| Director of Health Economics / Market Access / Reimbursement / Pricing \& Reimbursement | n | 8 | 7 | 6 | 2 |  |  |  |  |
|  | 1st quartile | \$212,500 | \$260,000 | \$208,750 |  |  |  |  |  |
|  | Median | \$245,000 | \$360,000 | \$275,000 | \$215,000 |  |  |  |  |
|  | 3rd quartile | \$347,500 | \$370,000 | \$405,000 |  |  |  |  |  |

- $\mathrm{n}=$ The number of observations recorded for each category
- Total Remuneration = Includes base salary, superannuation, car/car allowance and any other benefits + FBT (excludes bonus and commission)

Please refer to the All Industry data whenever there are less than 3 data points for a specific industry

