## Regulatory Affairs Sector ( $\mathrm{n}=251$ )

Summary of Total Remuneration by Industry

|  |  | $\begin{aligned} & \text { All Industry } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { All Industry } \\ & 2014 \end{aligned}$ | $\begin{gathered} \text { Pharmaceuticals - } \\ \begin{array}{c} \text { Ethical } \\ \text { (prescription) } \end{array} \\ \hline \end{gathered}$ | Medical Devices | Pharmaceuticals OTC \& Consumer Healthcare | Complementary | FMCG, Food Beverage | Diagnostics, Life Sciences \& Biotechnology | Animal Health | Manufacturing | Consulting Services | $\begin{aligned} & \text { Research } \\ & \text { Institute/NF/ } \\ & \text { Hospital// } \\ & \text { Academia } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regulatory Affairs Assistant (Dept Support) | $n$ | 5 | 5 | 3 |  | 1 |  | 1 |  |  |  |  |  |
|  | 1st quartile | \$60,500 | \$60,250 |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$67,000 | \$62,500 | \$67,000 |  | \$80,000 |  | \$55,000 |  |  |  |  |  |
|  | 3rd quartile | \$89,000 | \$77,750 |  |  |  |  |  |  |  |  |  |  |
| Graduate Regulatory Affairs Associate (< 12 months experience) | n | 7 | 5 | 3 | 2 |  | 2 |  |  |  |  |  |  |
|  | 1st quartile | \$70,500 | \$66,500 | \$70,000 |  |  |  |  |  |  |  |  |  |
|  | Median | \$80,000 | \$82,500 | \$70,500 | \$107,500 |  | \$92,500 |  |  |  |  |  |  |
|  | 3rd quartile | \$110,000 | \$89,000 | \$83,500 |  |  |  |  |  |  |  |  |  |
| Regulatory Affairs Associate | $n$ | 63 | 52 | 31 | 7 | 7 | 3 | 4 | 2 | 3 | 1 | 3 | 2 |
|  | 1st quartile | \$75,000 | \$87,750 | \$75,000 | \$62,000 | \$80,000 | \$65,000 | \$71,625 |  | \$69,500 |  | \$55,500 |  |
|  | Median | \$84,000 | \$98,000 | \$85,000 | \$86,000 | \$90,000 | \$75,000 | \$82,250 | \$73,500 | \$80,000 | \$75,000 | \$77,500 | \$96,000 |
|  | 3rd quartile | \$95,500 | \$118,000 | \$99,500 | \$96,000 | \$99,000 | \$99,500 | \$101,500 |  | \$91,000 |  | \$84,000 |  |
| Senior Regulatory Affairs Associate | n | 60 | 25 | 35 | 11 | 6 |  |  | 1 |  | 2 |  | 1 |
|  | 1st quartile | \$104,000 | \$103,000 | \$110,000 | \$95,000 | \$101,750 |  |  |  |  |  |  |  |
|  | Median | \$115,000 | \$115,000 | \$125,000 | \$109,000 | \$110,500 |  | \$99,000 | \$104,000 | \$107,250 | \$103,000 | \$112,000 | \$87,000 |
|  | 3rd quartile | \$134,750 | \$126,000 | \$141,000 | \$125,000 | \$135,500 |  |  |  |  |  |  |  |
| Regulatory Affairs Team Leader | n | 9 | 7 | 7 |  |  |  |  | 2 |  |  |  |  |
|  | 1st quartile | \$117,000 | \$100,000 | \$107,000 |  |  |  |  |  |  |  |  |  |
|  | Median | \$145,000 | \$130,000 | \$137,000 |  |  |  |  | \$145,500 |  |  |  |  |
|  | 3rd quartile | \$155,000 | \$165,000 | \$160,000 |  |  |  |  |  |  |  |  |  |
| Regulatory Affairs Project Manager | n | 16 | 42 | 12 |  |  | 1 | 1 |  |  |  |  | 2 |
|  | 1st quartile | \$121,000 | \$128,750 | \$127,750 |  |  |  |  |  |  |  |  |  |
|  | Median | \$134,000 | \$149,500 | \$139,000 |  |  | \$104,000 | \$110,000 |  |  |  |  | \$122,500 |
|  | 3rd quartile | \$155,750 | \$175,000 | \$157,250 |  |  |  |  |  |  |  |  |  |
| Regulatory Affairs Manager | n | 47 | 39 | 23 | 7 | 3 | 8 |  | 1 | 2 | 2 | 1 |  |
|  | 1st quartile | \$120,000 | \$130,000 | \$148,000 | \$125,000 | \$130,000 | \$80,750 |  |  |  |  |  |  |
|  | Median | \$145,000 | \$145,000 | \$150,000 | \$137,000 | \$150,000 | \$98,000 |  | \$120,000 | \$114,500 | \$172,500 | \$110,000 |  |
|  | 3rd quartile | \$160,000 | \$199,000 | \$183,000 | \$150,000 | \$230,000 | \$104,500 |  |  |  |  |  |  |
| Director / Head of Regulatory Affairs | n | 22 | 15 | 13 | 2 | 1 | 2 | 4 |  |  |  |  |  |
|  | 1st quartile | \$168,750 | \$150,000 | \$191,000 |  |  |  | \$130,500 |  |  |  |  |  |
|  | Median | \$197,500 | \$210,000 | \$230,000 | \$182,500 | \$184,000 | \$150,500 | \$145,000 |  |  |  |  |  |
|  | 3rd quartile | \$235,000 | \$250,000 | \$265,000 |  |  |  | \$204,500 |  |  |  |  |  |
| Regulatory Affairs, Quality Assurance Manager | n | 19 |  | 2 | 9 | 1 | 1 | 1 | 2 | 1 | 1 | 1 |  |
|  | 1st quartile | \$97,000 |  |  | \$133,000 |  |  |  |  |  |  |  |  |
|  | Median | \$140,000 |  | \$162,500 | \$165,000 | \$75,000 | \$97,000 | \$90,000 | \$139,250 | \$120,000 | \$110,000 | \$68,000 |  |
|  | 3rd quartile | \$169,000 |  |  | \$201,000 |  |  |  |  |  |  |  |  |
| Regulatory Affairs, Quality Assurance Director | n | 3 |  |  | 2 | 1 |  |  |  |  |  |  |  |
|  | 1st quartile | \$130,000 |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$195,000 |  |  | \$212,500 | \$130,000 |  |  |  |  |  |  |  |
|  | 3rd quartile | \$230,000 |  |  |  |  |  |  |  |  |  |  |  |

- $=$ The number of observations recorded for each category

Total Remuneration = Includes base salary, superannuation, car/car allowance and any other benefits + FBT (excludes bonus and commission)
"All refer to the All industry data whenever there are less than 3 data points for a specific industry
"All Industry" calculations are based on all data for each job title, Industry columns relate to only the data points for a particular industry.

