Human Resources Sector ( $\mathrm{n}=37$ )
Summary of Total Remuneration by Industry

|  |  | $\begin{aligned} & \text { All Industry } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { All Industry } \\ & 2014 \end{aligned}$ | Pharmaceuticals Ethical (prescription) | Medical Devices | Consulting Services | Clinical Research Organisation |  | Manufacturing | Pharmaceuticals OTC \& Consumer Healthcare | Diagnostics, Life Sciences \& Biotechnology | Complementary | Laboratory Services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Human Resources Administrator /Assistant | n | 3 | 8 |  |  | 1 | 1 |  |  | 1 |  |  |  |
|  | 1st quartile | \$55,000 | \$55,000 |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$60,500 | \$56,500 |  |  | \$60,500 | \$55,000 |  |  | \$69,500 |  |  |  |
|  | 3rd quartile | \$69,500 | \$61,625 |  |  |  |  |  |  |  |  |  |  |
| Human Resources Associate | n | 7 | 6 |  | 1 | 1 | 2 | 2 | 1 |  |  |  |  |
|  | 1st quartile | \$75,000 | \$58,750 |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$87,500 | \$78,250 |  | \$81,000 | \$120,000 | \$82,250 | \$83,000 | \$87,500 |  |  |  |  |
|  | 3rd quartile | \$96,500 | \$87,500 |  |  |  |  |  |  |  |  |  |  |
| Internal Recruitment Specialist / Onsite Recruiter | $n$ | 5 | 3 | 2 |  | 1 | 1 |  | 1 |  |  |  |  |
|  | 1st quartile | \$80,500 | \$55,000 |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$87,500 | \$65,000 | \$122,000 |  | \$75,000 | \$86,000 |  | \$87,500 |  |  |  |  |
|  | 3rd quartile | \$122,000 | \$82,000 |  |  |  |  |  |  |  |  |  |  |
| Human Resources Manager | n | 13 | 10 | 4 | 2 | 1 |  | 1 | 2 |  | 1 | 1 | 1 |
|  | 1st quartile | \$102,000 | \$91,375 | \$105,000 |  |  |  |  |  |  |  |  |  |
|  | Median | \$115,000 | \$142,000 | \$140,000 | \$121,000 | \$104,000 |  | \$115,000 | \$112,250 |  | \$175,000 | \$108,000 | \$108,000 |
|  | 3rdquartile | \$165,000 | \$172,500 | \$175,750 |  |  |  |  |  |  |  |  |  |
| Senior Human Resources Manager | n | 3 | 4 |  | 1 | 1 |  |  |  | 1 |  |  |  |
|  | 1st quartile | \$110,000 | \$133,500 |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$158,000 | \$151,500 |  | \$240,000 | \$110,000 |  |  |  | \$158,000 |  |  |  |
|  | 3rd quartile | \$240,000 | \$184,500 |  |  |  |  |  |  |  |  |  |  |
| Human Resources Director / Head | n | 6 | 5 |  | 2 | 1 | 1 |  |  |  | 1 | 1 |  |
|  | 1st quartile | \$164,750 | \$133,000 |  |  |  |  |  |  |  |  |  |  |
|  | Median | \$195,000 | \$200,000 |  | \$210,000 | \$165,000 | \$164,000 |  |  |  | \$340,000 | \$220,000 |  |
|  | 3rd quartile | \$272,500 | \$225,000 |  |  |  |  |  |  |  |  |  |  |

$\mathrm{n}=$ The number of observations recorded for each category
Total Remuneration = Includes base
(excludes bonus and commission)
Please refer to the All Industry data whenever there are less than 3 data points for a specific industry

